

Introduction to Survey Design

The Total Survey Error Approach

Dino P. Christenson
 Department of Political Science
 Hariri Institute for Computational Science & Engineering



What You Need

1. Questionnaire - what to ask
2. Sample - who gets it
3. Implementation - how to collect it
4. Statistics - how to understand it



Survey

- What do you want to know?
- Do we already know it?
 - Or, have we already asked it?
 - Second hand data can be nice!
- If not, then, ask it:
 - What's your question?
- Regardless, requires in-depth knowledge of the lit



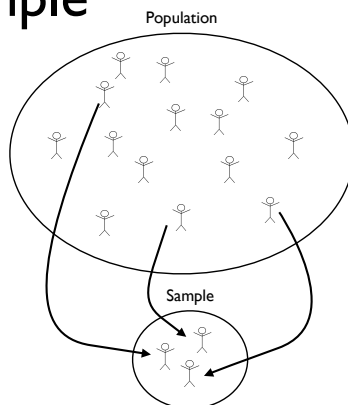
Implementation

- Survey houses (academic & private)
 - E.g., Gallup, YouGov, ISR at UofM, SSI
- Academic surveys
 - E.g., CCES, ANES, GSS, TOPS
- DIY
 - Paper and pencil
 - Door-to-door or mail or telephone (modes)
 - Online software (e.g., Qualtrics, SurveyGizmo)



Sample

- Representative of the population!
- Which population?
- Convenience samples
 - Friends and family (not recommended)
 - Students
 - Opt-in online



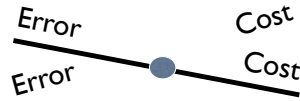
Statistics

- For some *good* designs...
- Just need the basics
- PO 502 or some introduction to applied social science statistics



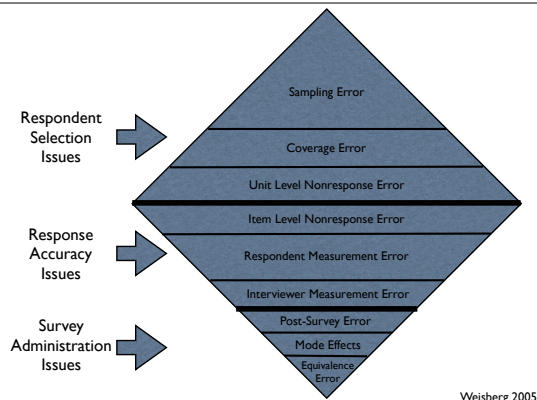
Total Survey Error Approach

- Systematic way to consider tradeoffs in conducting a survey
- Where to expend resources
 - Time
 - Money
 - Ethics
- In order to minimize survey error



Good'ish News

- Lots of potential errors
- But no perfect study!
 - Think about likely errors for your study
 - TSE helps to minimize specific errors by focusing on tradeoffs

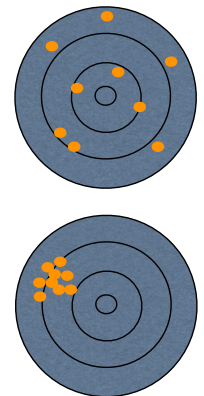


Weisberg 2005

Types of Survey Error

Types of Error

- Two types of error but we care more about one of them
- 1. Random
 - Occur by chance, without a pattern
- 2. Systematic
 - Can bias the results



Respondent Measurement Error

- Response accuracy problem
 - Respondent lacks motivation to answer correctly
 - Unclear question wording
 - Temporal issues
 - Double-barreled
 - Overly sophisticated
 - Biased question wording

How many times did you go to the DMV office last year? Do you think the government should be collecting responses on the credit card, or would you be more likely to use a credit card if you knew he had fathered an illegitimate black child?

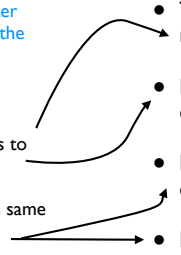
Minimize Respondent Measurement Error

- Use vetted survey questions
- Conduct pre-tests of the questionnaire
- Use "think-aloud protocols"
- Random half-samples of question wording
- Simplify each "stage of survey response"
 1. Comprehension
 2. Retrieval
 3. Judgment
 4. Reporting

Tourangeau, Rips and Rasinski 2000

The High & Low Roads

- Minimize “satisficing”
 - Responding in order to *move on rather than responding after carefully thinking through the question*
- Potential problems
 - E.g., very short answers to open ended questions
 - E.g., long batteries with same response options
- Solutions
 - Time survey responses
 - Encourage respondent engagement
 - Mix up the direction of response options
 - Break up questions



Krosnick and Alwin 1987



Interviewer

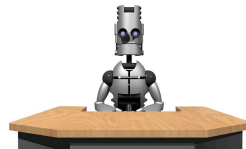
Measurement Error

- Interviewer objective:
 - Facilitate interview
 - Obtain accurate answers
- But they can also introduce error
 - Random
 - E.g., wrongly records an answer
 - Systematic
 - E.g., always mispronounces a word



Minimize Interviewer Measurement Error

- **Standardized** interviewing
 - Ask the identical question the same exact way to all respondents
 - Do NOT interject own views or supply extra info
- **Conversational** interviewing
 - Help respondents understand the questions
 - Can clarify meanings to achieve accurate responses



Modes Matter

- Survey modes
 - Face-to-face
 - Mail
 - Telephone
 - Internet
- Interviewer error vanishes
 - Mail
 - Internet
 - Costs shrink too!
 - Tradeoff
 - Response accuracy may decline, especially on open ended questions



Item Nonresponse

- Nonresponse on particular survey questions
 - E.g., refusals, skipped questions, inadequate response options
- Results biased when those who answer are different than those who don't
 - E.g., study of income on vote choice, but if higher income vote more conservatively but don't report income than relationship understated

Weisberg N.d.



Minimize Item Nonresponse

- Require answering question
 - Tradeoff: Respondent drops out
- Skilled interviewer can encourage answers
 - Tradeoff: cost in training interviewer
- Multiple imputation
 - Create values for missing values via predicted values from regressions with random error term
 - Requires a lot of data and missing at random



Unit Nonresponse

- Respondents in sample do not take survey
 - Cannot be contacted
 - Refuse to take it
- Can bias the sample if those who participate are systematically different than those who do not
- Refusal rate increasing
 - Some conservative pundits discourage participation
 - Could result in underestimate of Rep vote

Minimize Unit Nonresponse

- **Tailor** interview request as valuable to the respondent
- **Pay** respondents to participate
 - E.g., \$1-\$5 can yield 2%-12% increase with diminishing returns
 - Unless very large
 - E.g., ANES 2012 \$25-\$100 yields 38% pre- and 94% post

Coverage Error

- Discrepancy between **list of population** and **actual population**
- E.g., sampling from a telephone book which misses all those with unlisted telephone numbers

In 2012 Republican pollsters overstated Romney's chances because cell phone numbers were not sampled

Weisberg N.d.

Minimize Coverage Error

- Address-based sampling uses addresses instead of telephone numbers
- Internet surveys initially high coverage error but decreasing steadily with greater Internet access
- Use multiple sampling frames - and weight those with greater probability of falling into sample

Sampling Error

- Any time we interview only a sample of the population
 - By chance our estimates will be off from the population
- With probability sampling we therefore provide a margin of error
 - Conventional confidence interval is 95%
 - Estimate is within 2.5% of true population estimate

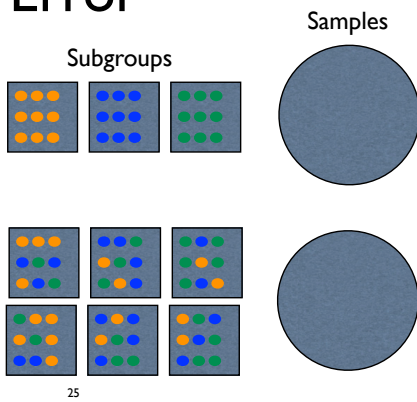
Minimize Sampling Error

- Increase sample size
- Tradeoff: can be costly
 - Less so for internet surveys
 - But more is **not always** better
 - 1936 Literary Digest poll of 2m



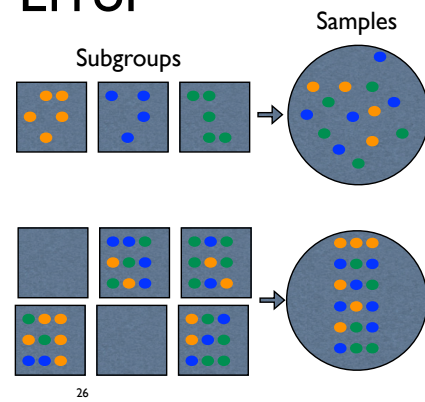
Minimize Sampling Error

- Stratified sample
 - Take proportions from subcategories, e.g., regions
- Cluster sample
 - Sample within known clusters, e.g., city blocks



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Sampling & the Internet

- Internet surveys
 - Most use opt-in polls
 - Sampling errors cannot be validly computed
 - Increased risk of selection bias
 - Similar to coverage error and nonresponse biases
 - Solution: weight respondents
 - E.g., poststratification adjustment, sample matching, propensity score weights
- Difficult to conduct probability sampling
- Email list of the population of interest?
 - Option: probability sample via telephone or mail requesting they take an online survey



Convenience Samples

- Getting respondents is:
 - Tough
 - Expensive
 - Time consuming



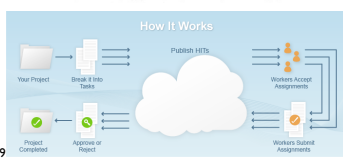
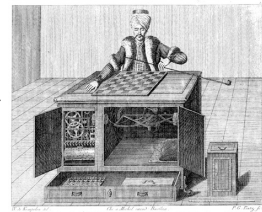
Mechanical Turk



Convenience Samples

- Crowd source your sample!
- Not always appropriate
 - See previous slide
- Mechanical Turk okay for
 - Experiments Berinsky, Huber & Lenz 2011
 - When other approaches difficult
 - Tight panel waves around developing events Christenson & Glick 2014

Just Human



Survey Mode Effects

- How the survey is conducted
 - Face-to-face & telephone
 - Interviewer effects, esp on sensitive questions
 - Social desirability bias, appear likable to interviewer
 - Solution: phrasing of questions to legitimate all responses
 - Solution: use interviewer-less modes

Symbolic Racism Scale

1. It's really a matter of some people not trying hard enough; if blacks would only try harder they could be just as well off as whites
2. Irish, Italian, Jewish and many other minorities overcame prejudice and worked their way up. Blacks should do the same...

Henry, P.J., & Sears, D.O. 2002



Survey Mode Costs

- Money
 1. Face-to-face
 2. Telephone
 3. Mail
 4. Internet
 - Time
 1. Face-to-face
 2. Mail (awaiting response)
 3. Telephone
 4. Internet
 - Response
 1. Internet
 2. Mail
 3. Telephone
 4. Face-to-face
- Junk Mail Spam
- Interaction Ritual



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Post-Survey Error

- Error during the processing and analysis of survey data
- E.g., coding open-ended questions
 - Solution: create comprehensive coding schemes
 - Solution: calculate inter-coder reliability



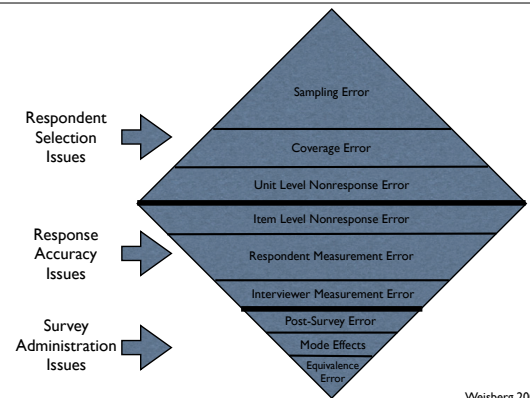
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Equivalence Error

- Lack of equivalence of surveys measuring same concepts
- House effects, survey organization regularly attaining more of one response than another
- Different countries, interpretations differ by culture
- Different times, real world conditions change
 - E.g., "liberal" and "conservative" different today than in the past
- Solution: tread carefully when comparing surveys across
 - time
 - countries
 - survey organizations



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Weisberg 2005

Types of Survey Error



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Resources Books

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Resources

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- Frauke Kreuter, Gerrit Müller, and Mark Trappmann. Nonresponse and Measurement Error in Employment Research: Making Use of Administrative Data Public Opin Q (2010) 74 (5): 880-906 doi:10.1093/poq/nfq060
- Joseph W. Sakshaug, Ting Yan, and Roger Tourangeau. Nonresponse Error, Measurement Error, and Mode of Data Collection: Tradeoffs in a Multi-mode Survey of Sensitive and Non-sensitive Items Public Opin Q (2010) 74 (5): 907-933 doi:10.1093/poq/nfq057
- Scott Fricker and Roger Tourangeau. Examining the Relationship Between Nonresponse Propensity and Data Quality in Two National Household Surveys Public Opin Q (2010) 74 (5): 934-955 doi:10.1093/poq/nfq064
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- Brady T. West and Kristen Olson. How Much of Interviewer Variance is Really Nonresponse Error Variance? Public Opin Q (2010) 74 (5): 1004-1026 doi:10.1093/poq/nfq061
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Thank You

- I welcome your questions
- Also via email: dinopc@bu.edu

